



Volume: 1: Issue V
Juin 2005

During the months of April and May, SPI once again was hard at work promoting and introducing to the security professionals its services. This all started when SPI took the show on the road and its 1st stop was at the CANASA show April 17th, 2005 at the Chateau Royal in Laval. The exhibition was a great success. Many security professionals stopped and were very interested in our services. Our second stop was at the Crown Plaza Hotel in Ottawa. Again, many security professionals visited our booth showed an interest on how we conduct business. Third stop was the Burtek show on May 26th, 2005 at the Sheraton 4 Points hotel in Montreal. The interest showed to SPI was overwhelming. SPI always knew that the security professionals were thirsty for a central station that can cater to all their needs and a central that can lead them to the advancements in technology. SPI's goal was accomplished while gaining the respect of many that we are the central stations of the future.

SPI's staff and management would like to thank all the professionals that visited our booths. A special thanks goes out to Burtek that invited SPI to be part of the road show on their 25th anniversary.

One of the major concerns that SPI heard at the shows was that dealers were unsatisfied with their level of control over their own clients. They are always dependent on the central station for every little detail on how their hard earned clients should be monitored. SPI addressed this serious concern in its last newsletter by introducing Remote Access. We give the dealer total access to view their clients live, 24/7, as well as the ability to view, print history, e-mail, or fax. How many times do you fax or email to your central station to enter a new customer or to update a file? Some Dealers say that it takes 24 to 48 hours before the data is entered into the automation software. Other centrals only update data during Monday to Friday business hours. What happens if your client triggers an alarm? Or when you find out that the central never entered the data?

At SPI, you need not worry anymore. You can be in total control of your database! Within seconds you can give your client any requested information. If a client calls your office to modify a pass number or change user information, not a problem! SPI can give you access to modify or update client information instantly. No more faxing the information to the central, not knowing if your request will ever be processed.

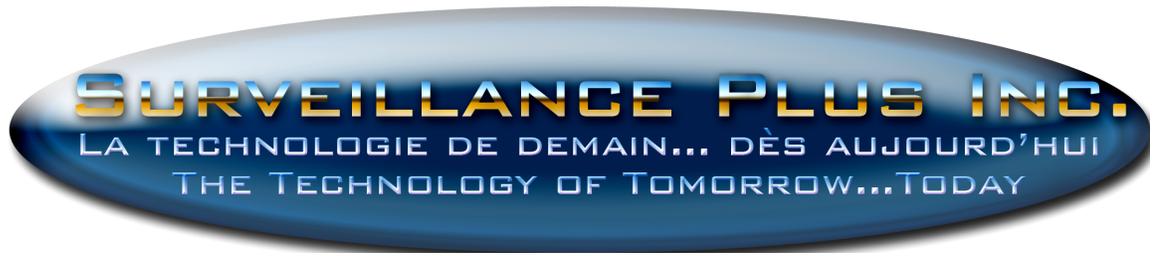
Since this new service was put in place in April, SPI Dealers have complimented SPI and expressed new-found satisfaction in having full control of their clients. Call us and we would be more than happy to set you up remotely on a demo site so you can experience the full control effect on your client database!



4170 rue Seré 2^{ième} Étage • Ville Saint-Laurent • Québec • H4T 1A6 • 514-342-0707 • sans
frais : 1-888-882-0707 • télécopieur: 514-342-0673 • sans frais : 1-888-882-0673

www.surveillance-plus.com





Special Announcement: Added Services at SPI

- SPI has once again answered Dealer requests by now offering Europlex DVAC services.
- DSC System III Receiver over IP.
SPI has ordered the System III Receiver and is happy to announce that it is available at SPI's central.
- Through the request and support of DSC, Tried and OzVision SPI again breaks the barrier and goes forward by introducing Video Verification on a new level. All that is needed is a vvm110 Video Verification module manufactured by DSC and distributed by Tried. Together with the unique OzVision Software and SPI's alarm automation software linked together, you can now offer your clients video verification pre and post alarms. The way it works is simple. By connecting the vvm110 module to the DSC panels pc1555, 5010 or 5020, if any alarms go off it will trigger the camera and our centrals automation software will receive the alarm and the video image of the pre and post **alarm**.
The central can even e-mail the client a video clip of the pre and post alarm.

Seminars on all of these products to come!

Prior newsletters and photos can all be found at SPI's website at www.surveillance-plus.com. As always, our staff is here to answer any questions, and we would be more than happy to set up an appointment. Also, sign on today and receive our Opening Year Special of \$2 per account per month!

Regards,
Homer Katsianis
President,
Surveillance Plus Inc.