A New Central Station is Born!

Introducing the most sophisticated ULC listed central station in town! Surveillance Plus Inc (S.P.I), strategically situated around the corner from the three major distributors of security products, (Burtek, Tried, and ADI), is designed to be your one-stop mega surveillance central. SPI's central has been skillfully engineered to never fall short. Sustaining our 2500 square foot premises is a 60kW/ 75kva GM-Delco diesel generator. With over 15 unlimited power supplies (U.P.S) and a beast of a generator, emergency power is guaranteed.

State of the Art Central Station

S.P.I's central is equipped with the most recent technology in the security industry, enabling us to provide the Alarm Dealer and his customers with the service and peace of mind they deserve. Our experienced, multilingual operators have been specifically hand-picked to form the S.P.I-Team™ . They are available to serve you and your customers 24 hours a day.

A Message from the President

Having worked for over 25 years in the security industry, I have dealt with many Dealers and set the standards by which central stations operate today. When Surveillance Plus became a reality, I took each aspect of the standards even further. Technology is continuously evolving, and our goal is to keep up with the rapid changes, enabling Surveillance Plus to deliver more to its Dealers, both effectively and consistently.

Through hard work and dedication I've earned the rights to the exclusive products outlined in this newsletter. Come visit our operation and don't miss out on this opportunity to become involved and watch the profits of your establishment soar. Even after accomplishing this great task, SPI has quite a few surprises left in store for the Alarm Dealers and the security industry in the months to follow. We hope you will come along on this journey with us.

Homer Katsianis

President, Surveillance Plus Inc.

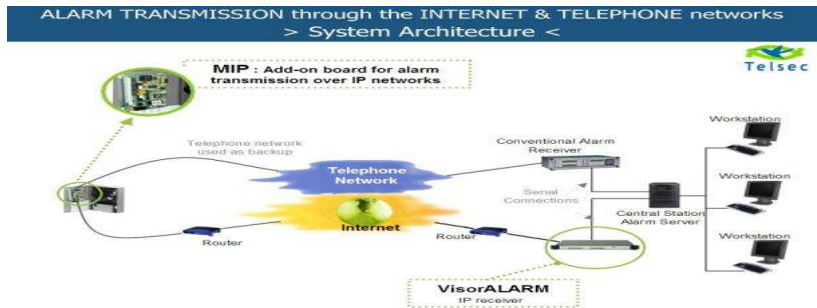## Basic Alarm transmission is NOT where we draw the line

At Surveillance Plus, we believe that providing you with multiple methods of receiving your panel's signals plays a major role in operating a more enhanced central station while at the same time assisting in catering to your customer's exact specifications.

S.P.I Introduces:
Teldat Security's VisorAlarm & MIP Module Distributed BY BURTEK

What better way to replace those costly DVACS? The MIP communications device will allow you to transmit to our VISOR receivers through all alarm panels programmed to transmit in the contact ID format. TELDAT's MIP module also sends periodic test signals, ensuring connectivity. In case of problems, the module will generate a signal and use the regular dialer line as a last resort. SPI has ordered the visor receivers and should have them in operation in the weeks to follow.

S.P.I Introduces: AlarmNet-i: Distributed by ADEMCO CANADA

AlarmNet–i has the additional security benefit of two-way authentication, a process that assures both the protected premises and the central station. On alarm, the internet communicator sends a highly encrypted message to AlarmNet's Network Control Centre (NCC). The NCC checks that the unit is properly authenticated and routes the message to the central station in under 6 seconds. The encryption utilized is 1,024 bytes long, which makes it nearly impossible to decode.

In the event of a lost internet connection from the clients' or SPI's end, the signal is them transmitted via 1-800 line to our central station. The AlarmNet-i receiver is fully compatible with the AlarmNet-C transmitters that use the Ademco 685 receivers for cellular communications. The AlarmNet-i is ULC listed, and available at S.P.I's central.

Exclusive to SPI:
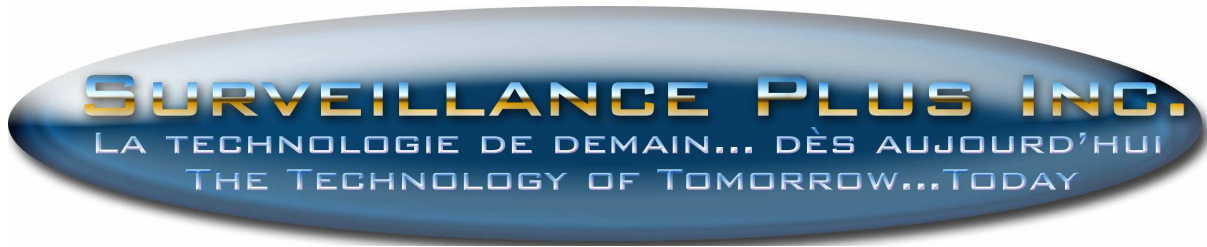## Full tracking services for Satelinx tracking systems.

Satelinx Tracking systems is a leading provider of tracking and integrated asset location services with its headquarters in Montreal, Quebec. Satelinx Tracking Systems has seamlessly converged global positioning (GPS/GPRS) technology, enabling end-to-end mobile asset and vehicle location. Monitoring solutions combining real-time GPS positioning and wireless communication systems deliver precise, time-critical mobile asset status, and history information for increased security. Telematics combines wireless voice and data services with the global positioning services like vehicle navigation, tracking, and emergency services. How much would your customers enjoy this innovative technology?

CRONOS Global Control Systems

This integration system is unlike any other in today's market. The main objective is to integrate all your security equipment regardless of the manufacturer. To accomplish this, your CRONOS network will allow you to integrate the equipment you already have in place without major disruptions and establish a flexible base which will allow you to keep adding prior products in the future without being locked into any specific vendor. This unique software allows you to establish complete control over all devices and automated systems in your client's buildings, manufacturing plants, and public areas, creating a managed network with a single control center.

Digital Video Recording (DVR) has come a long way to become one of the products highest in demand in the security industry. Everyday a new DVR is unleashed into the marketplace. It is a competitive product and all of the alarm dealers are purchasing the one they feel most comfortable with. The demand for a central that offers video surveillance and verification is increasing rapidly. The problem is that there are too many DVR products sold that central stations are not willing to have more than one DVR product software since it becomes too expensive to train operators to work with numerous programs, and may cause confusion and result in liability claims. S.P.I is proud to announce the exclusive rights as a third party monitoring central station to use the CRONOS Software to deliver video monitoring in a professional and assuring way. The CRONOS Software allows the integration of all major DVRs through their software. This means that the alarm installer can pick the DVR that they feel is the right one for the client without having to worry about the surveillance. S.P.I will be able to provide Video Surveillance for any DVR product (that follows the industry standards).

SURVEILLANCE PLUS INC.
LA TECHNOLOGIE DE DEMAIN... DÈS AUJOURD'HUI
THE TECHNOLOGY OF TOMORROW...TODAY

S.P.I-SMART MANAGEMENT PLUS SOFTWARE

Exclusive!

Limited to our central, S.P.I-SMART is completely integrated with our automation software. Its multi-company feature allows us to offer all accounting services to every dealer, which facilitates the collection process. Furthermore, its quick access ensures that all accounts are current prior to performing service calls. Daily, weekly, and monthly reports can be e-mailed, faxed, or mailed to you either at a predetermined time or at your own request, 7 days a week, 24hrs a day. Evolution cannot happen without communication and technology. Our S.P.I central management team has carefully studied and implemented many crucial features and services which will help make your lives easier and less time consuming. They include:

SERVICES

- Accounting
- Automatic Backup
- Data Backup Recovery
- DVR Build-ups
- Technical Support
- Collection
- Billing
- Turn DVR into Black Box
- IT Specialists
- Flat Rate Billing
- Upload/Download
- Digital recorders (playback phone conversations in seconds!)
- Remote Access (view customer files via home or office pc, anytime over the internet)
- Consultations on high-end products